



HYLANT

Getting to Know Us



Helping people and companies grow by protecting their interests for over 80 years

14
OFFICES
NATIONWIDE

83
YEARS IN
BUSINESS

650+
EMPLOYEES
NATIONWIDE



EDWARD P. HYLANT
Founder

1935	Founded in Toledo, OH
Becomes Hylant MacLean	1946
1970	Employee Benefits is established
Detroit, Cleveland & Columbus offices open	1987-1992
1994	Hylant Administrative Services (HAS) is formed
Cincinnati, Ann Arbor, Fort Wayne, Indianapolis & Bloomington offices open	1997-2002
2006-2008	Grand Rapids, Nashville & Chicago offices open
Hylant's 75th Anniversary!	2010
2012	Jacksonville & Orlando offices open
Hylant's 80th Anniversary!	2015
2018	Named to <i>Business Insurance</i> Best Places to Work - 10th year in a row!



Our Footprint



FLORIDA

- Jacksonville
- Orlando



ILLINOIS

- Chicago



INDIANA

- Bloomington
- Fort Wayne
- Indianapolis



MICHIGAN

- Ann Arbor
- Detroit
- Grand Rapids



OHIO

- Cincinnati
- Cleveland
- Columbus
- Toledo



TENNESSEE

- Nashville



Hylant is well connected to each of the communities where we live and work.



We Answer To You

Hylant Mission Statement

Hylant is dedicated to providing quality insurance, risk management, employee benefits, financial services and personal lines to our client. The key to our success is the selection, professional development and retention of our people.



HONESTY

Being honest with ourselves and others builds trust. It allows people the assurance to work with us and strengthens our relationships, which is key to our success and the success of our clients.



EMPATHY

Putting yourself in someone else's shoes promotes a positive, optimistic and productive environment. Walking together allows you to walk further.



FAMILY

We are a family-owned business, and as such we treat our employees, clients and members of our community like family. And that means having your back, no matter what.



HYLANT BRAND VALUES

RESPECT

We embrace each individual's unique talents and honor diverse backgrounds, experiences and approaches to ideas. We treat people the way we'd like to be treated, showing them respect and earning it back along the way.



HARD WORK

Being passionate and working hard produce character in ourselves, excellence in our products and peace of mind for those who depend on our services.





Best Places to Work in Insurance

“What the companies identified as the Best Places to Work in Insurance have in common is a commitment to attracting, developing and retaining great talent through a combination of benefits and other programs that their employees value.”

– *Business Insurance*





Proud of Where We Stand

Industry Ranking



**BUSINESS
INSURANCE**

#35
Largest Private
and Public
Insurance Agency



**INSURANCE
JOURNAL**

#22
Top 50
Commercial Lines
Agencies



**EMPLOYEE
BENEFIT NEWS**

#26
Top 50 Employee
Benefits Agencies



Best Fit For Your World

Local Agency

- Service Orientation
- Quick Response
- Total Dedication
- Long-Term Commitment
- Local Service Team
- Client Education

National Broker

- Depth
- Resources
- Market Access
- Relationships
- Experience
- Technology

Global Reach

- Over 108 Partner Firms
- Located in 101 Countries Worldwide
- Other established long-term relationships exist throughout Europe, Pacific Rim and South America





Services To Meet Your Needs

Business Insurance

Hylant's business insurance experts put together customized plans to help safeguard your business against property loss and loss of business.

Employee Benefits

Hylant's employee benefits team is here to help your company design, communicate and implement benefits programs to fit your specific needs, corporate culture and strategic plan.

Personal Insurance

Whether it's for your home, auto watercraft or personal items, we have the products and services to protect you from whatever life throws your way.



Client Centric Service Team

Corporate practice resources for cost containment, pharmacy and technology consulting, employee engagement, health and well-being, etc.



Your local support team encompasses advocacy, employee engagement and market data analytics.



Hylant China Practice

- Designated team to service Chinese owned U.S. companies
- Three Chinese English bilingual professionals on the team
- 70+ clients and rich experience in working with Chinese companies in the U.S.





Hylant China Practice





Transfer Your Risks in Mexico Through Insurance

U.S. Insurance that covers Mexico

- Coverage with the worldwide territory
 - Executive Risk Insurance
 - Directors' & Officers' Liability
 - Crime
 - Kidnap & Ransom
 - Cyber
 - Ocean Cargo & Inland Transit Insurance
 - Group Travel Accident Insurance



Transfer Your Risks in Mexico Through Insurance

- Coverage Designed for Foreign Countries - Foreign Package
 - Property
 - General Liability
 - Employee Benefits Liability
 - Excess Auto
 - Foreign Voluntary Workers' Compensation & Employer's Liability



Transfer Your Risks in Mexico Through Insurance

Mexico Admitted Converge – Required for companies registered in Mexico

U.S. Non-Admitted vs Mexico Admitted Coverage

- U.S. Foreign Package offers DIC/DIL coverage over Mexico Local Coverage
- Placement, policy issuance and premium payment
- Claim adjustment and payment



Transfer Your Risks in Mexico Through Insurance

Hylant Broker Partners in Mexico





Questions & Answers

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